About Allianz Global Investors

At Allianz Global Investors, we follow a two-word philosophy: Understand. Act. It describes how we look at the world and how we behave. We aim to stand out as the investment partner our clients trust by listening closely to understand their challenges, then acting decisively to provide them with solutions that meet their needs. We are a diversified active investment manager with a strong parent company and a culture of risk management.

Facts

25
With 25 locations worldwide, we provide global investment and research capabilities with consultative local delivery.

€480 bn
We manage over €480 bn in assets for institutional and retail clients around the world.

600+
We have over 600 investment professionals worldwide.*

10+
The average tenure of our portfolio managers is over 10 years.

550+
With over 550 relationship managers we address our clients’ needs.*

125 years
Our parent company Allianz SE has over 125 years of experience.
Active Investment

We are dedicated to active investment across a broad range of investment capabilities and styles. Our distinct and entrepreneurial investment teams have deep knowledge of the markets in which they invest. They manage portfolios designed to deliver performance that meets clients’ needs through thoughtful and disciplined investment processes.

### AuM by Asset Class

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>AuM (bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed Income</td>
<td>€201 bn</td>
</tr>
<tr>
<td>Equities</td>
<td>€143 bn</td>
</tr>
<tr>
<td>Multi Asset</td>
<td>€117 bn</td>
</tr>
<tr>
<td>Alternatives</td>
<td>€19 bn</td>
</tr>
</tbody>
</table>

### AuM by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>AuM (bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>€366 bn</td>
</tr>
<tr>
<td>US</td>
<td>€84 bn</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>€30 bn</td>
</tr>
</tbody>
</table>

### Information advantage by Grassroots\textsuperscript{SM} Research\textsuperscript{2}

Another source of understanding is Grassroots\textsuperscript{SM} Research, our specialist investigative market research division. Grassroots publishes over 350 company and industry studies each year to enable forward-looking investment decisions.

### Over 60 years of experience

#### Early years – the German economic miracle
- Establishment of Allianz Global Investors / ADIG as Germany’s first investment company (1949)
- Fondra (1950, oldest German Mutual Fund)
- Fondak (1950, first German Equity Fund)
- Launch of the first ever Fixed Income Fund in Germany (1966)

#### Growth
- Launch of the first fund from the Europe Equity Growth franchise: Wachstum Europa (1986)
- Launch of our successful Multi Asset solution: Kapital Plus (1994)

#### Global expansion
- Consideration of SRI aspects (Social Responsibility Investment) in all asset classes (2010)
- AllianzGI is one of the first asset managers to invest in infrastructure solutions (2012)

#### Active asset manager with a culture of risk management
Our business is diversified across equity, fixed-income, alternative and multi-asset strategies.

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Data as at 31 December 2016 (*Data as at 30 September 2016).*

\textsuperscript{1} Includes money market.

\textsuperscript{2} Grassroots\textsuperscript{SM} Research is a division of Allianz Global Investors that commissions investigative market research for asset-management professionals.

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